

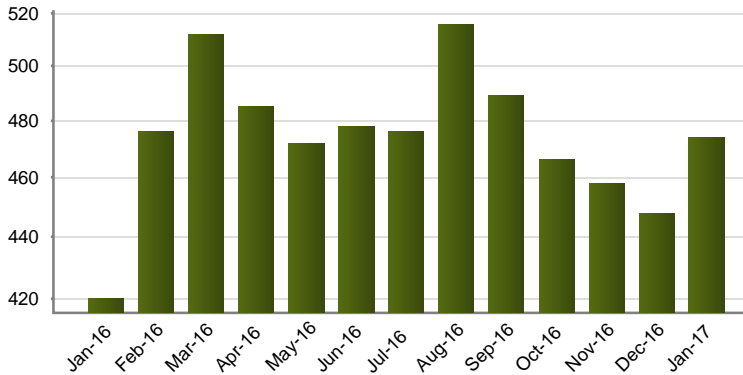


Santa Cruz County Market Report

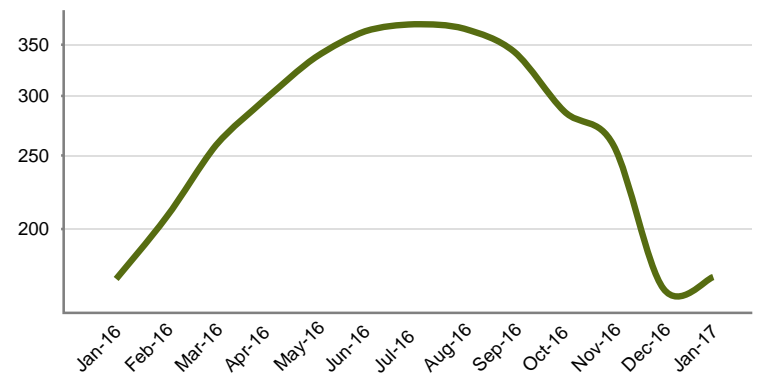
	MED. SALES PRICE	CLOSED SALES	AVG. DOM	% LP REC'D	MO. TO SELL
JAN 2017	\$799K	117	55	99%	2.1
JAN 2016	\$684K	98	55	99%	2.2

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG DOM	SQ.FT.	AVG. \$ SQ.FT.	LOT SQ.FT.
Top	30	\$1,189,500	48	76	2,628	\$508	117,374
Second	29	\$889,000	37	50	1,836	\$484	71,804
Third	29	\$660,000	18	36	1,498	\$451	26,172
Bottom	29	\$477,000	34	57	1,161	\$409	11,659

AVG. \$ PER SQ. FT. - 12 MONTHS



ACTIVE INVENTORY - 12 MONTHS



MED LIST PRICE & MED SALE PRICE VS. AVG DOM - ROLLING 24 MONTHS

